FREQUENTLY ASKED QUESTIONS // FATHOM PARTNERS WITH DESKTOP METAL

FATHOM recently announced it is a go-to-market partner with Desktop Metal who recently introduced two 3D printing systems with a transformative approach to additively fabricating metal parts faster, safer, and more cost-effectively. FATHOM will also adopt the innovative metal 3D printing technologies as part of its in-house advanced manufacturing solutions and managed services to further develop its focus on changing the way products are designed and manufactured. Have a question? Email FATHOM at sales@studiofathom.com.

The FATHOM team has answered your most frequently asked questions. For more in-depth information, read the complete FAQ available on the FATHOM blog at studiofathom.com/blog/faq-desktop-metal-fathom-3d-printing/.

1 How much does the Studio System cost?
The Studio System includes the Studio Printer, Debinder, and Furnace for $120,000 or sign-up for Hardware as a Service (HaaS) for as low as $3,250/month with option to buy.

2 When is the Studio System scheduled to ship?
Shipments will begin September 2017. The Production System will begin to ship to Pioneers in 2018 and general fulfillment is slated for 2019.

3 What materials will be made available for the 3D printer?
Initial materials include 4140 Chrome Moly, C11000 Copper, Kovar F-15, Inconel 625, 316L (Austenitic) and 17-4 PH Stainless Steel, and H13 Tool Steel. Additional materials for the Studio System are in development.

4 Can I schedule a private 3D printer demonstration at FATHOM?
FATHOM will be receiving a Studio System in August of 2017—be sure to sign up (http://go.studiofathom.com/Desktop-Metal-Studio-System) for email updates so the FATHOM team can notify you when a 3D printer will be available for in-person demonstrations at our production center in Oakland, CA.

5 Will FATHOM be offering services in addition to selling the 3D printer?
Shortly after installing the Studio System, FATHOM will offer it as a 3D printing service—by signing up to receive updates, you'll be among the first to know.

6 How do I reserve a system with FATHOM?
Placing a reservation for a Studio System or Production System by Desktop Metal with FATHOM is a quick and easy process—please follow these step-by-step instructions.

   • Visit www.desktopmetal.com and click the red “Reserve a System” button (top right corner)
   • Select the Studio System or the Production System
   • Choose system quantity then select the “purchase” or “subscription” option
   • Enter “FATHOM” as the DM Partner Code in the blank text box
   • Scroll down and click the red “Continue” button
   • Fill out contact form—name, email, phone number, job title, and company information
   • Answer questions about application use and materials then click the red “Continue” button
   • Enter credit card and billing information, as well as the amount owed for reservation (e.g. $1,000 per Studio System)
   • Click the red “Place My Reservation” button